



The **Inteltek EDI Transportation Suite (IETS)** is a cloud data translator that integrates with your TMS Dispatch Software. IETS supports all EDI formats and standards. Additionally, IETS B2B Data Translation features function as a “Anything-to-Anything Data Translator”, built specifically for the transportation industry. Its unique engine allows it to collect, post, or verify any kind of data.

What is “B2B Data Translation?”

In a nutshell: anything to anything data translation. Web data, email, PDF, spreadsheets, API, XML, etc. can be converted into EDI, or any other required format. IETS can then deliver the data to the carrier or shipper in the required format, via any communication protocol.



How can this help my company?

IETS is completely cloud based, with no additional hardware purchases necessary. This can allow you to accept and send EDI transactions and use communications protocols (AS2) that your TMS might not support. IETS is a managed solution, allowing you to focus on your business, while we focus on your data. Another value of IETS is process automation. IETS can take the time and risk out of manual transactions by eliminating the possibility of human typing errors or omissions. This also helps to improve shipper “scorecarding”. The improved productivity of 24/7 automated operations will allow you to assign your CSR’s to more critical, value added tasks, allowing your business to become more productive and compliant without additional staff.



Data Translation and Process Automation
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IETS Use Case Examples

Example #1. You are told that you will need to check a shipper website for loads, some dedicated, some competitive. One of your CSRs will now need to be dedicated to checking that website, validating loads, typing the information into your TMS, typing status update and billing info back into the website. The website will need to be checked frequently throughout the day for the competitive loads, and the re-entry of status and billing information. Even for a moderately active website this can mean hours a day. What happens if that CSR (your new “human translator”) is busy/sick/unavailable? Loads are lost and the website work piles up. This leads to poor shipper compliance or “scorecard”, and potentially fewer/less desirable loads. If you look at an average month, for a task that takes 1.5 hours per workday, that totals up to about 33 hours per month. At \$15 per hour, that means that almost \$6,000.00 per year in labor is spent on the process. Compare that to IETS, who doesn't take the weekends off, mis-key data, or get too busy to check the website, and it's a process automation win for you!

Example #2. Your company is emailed a spreadsheet of loads each Monday morning with all of the loads for a specific shipper for the following week. Now one of your CSRs must check email, download the attached spreadsheet, and key all of the information into dispatch. Depending on workload, this may take a day to a day and a half. Trying to spread the workload to multiple CSRs leads to additional errors and confusion. If the key CSR is out, it means increased workload for other staff and possible lost loads. IETS turns this spreadsheet into loads that are ready for dispatch and routing first thing Monday morning, no CSR involvement required. Another process automation win for you!

IETS Features

- **Cloud Based.** No new hardware to purchase, or staff to train. Everything runs in our secure environment.
- **Choice of Communication Protocols.** FTP, Secure FTP, AS2, SSH, FTPS or your existing Multi-VAN services.
- **Extensive Trading Partner Relationships.** With IETS, onboarding new trading partners is simple. We have relationships with shippers that enable us to expedite your setups when necessary.
- **Flat Fee is the Way to Be.** IETS EDI has no per transaction or per-use fees. Your costs are known and do not increase based on volume.
- **Expert EDI Services.** We understand EDI, so you don't have to.
- **B2B Integration.** We can make your data integration headaches disappear.

About Inteltek

Inteltek Technologies provides complete B2B and EDI integration. We help our customers communicate cost effectively. Founded in 1996, Inteltek Technologies is based in Norman, Oklahoma (Boomer Sooner!) Inteltek integrates everything data with anything trucking.



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